

Small Caps Positioned to Benefit from U.S. Tax Reform Here's the Math

- U.S. tax reform announced in December 2017 lowered the corporate tax rate from 35% to 21%.
- Lower taxes will boost profits for many companies, however some businesses will benefit more than others.
- Because large caps generally have significant international sales, many already pay lower taxes, making the tax cuts potentially less significant. In 2017 the average tax rate for companies in the S&P 500 was 25%.
- Because small caps are generally more focused on the U.S., many pay taxes closer to the 35% rate, making the tax cut potentially more significant. In 2017 the average tax rate for companies in the Russell 2000 was 31%.

A simple accounting example illustrates how the tax cut can boost net income for a small caps paying higher taxes versus a large caps paying lower taxes.

Small Cap Company	Before	After
Pretax Income	\$100	\$100
Tax rate	31%	21%
Tax expense	\$31	\$21
Net Income	\$69	\$79
Increase		+14.5%

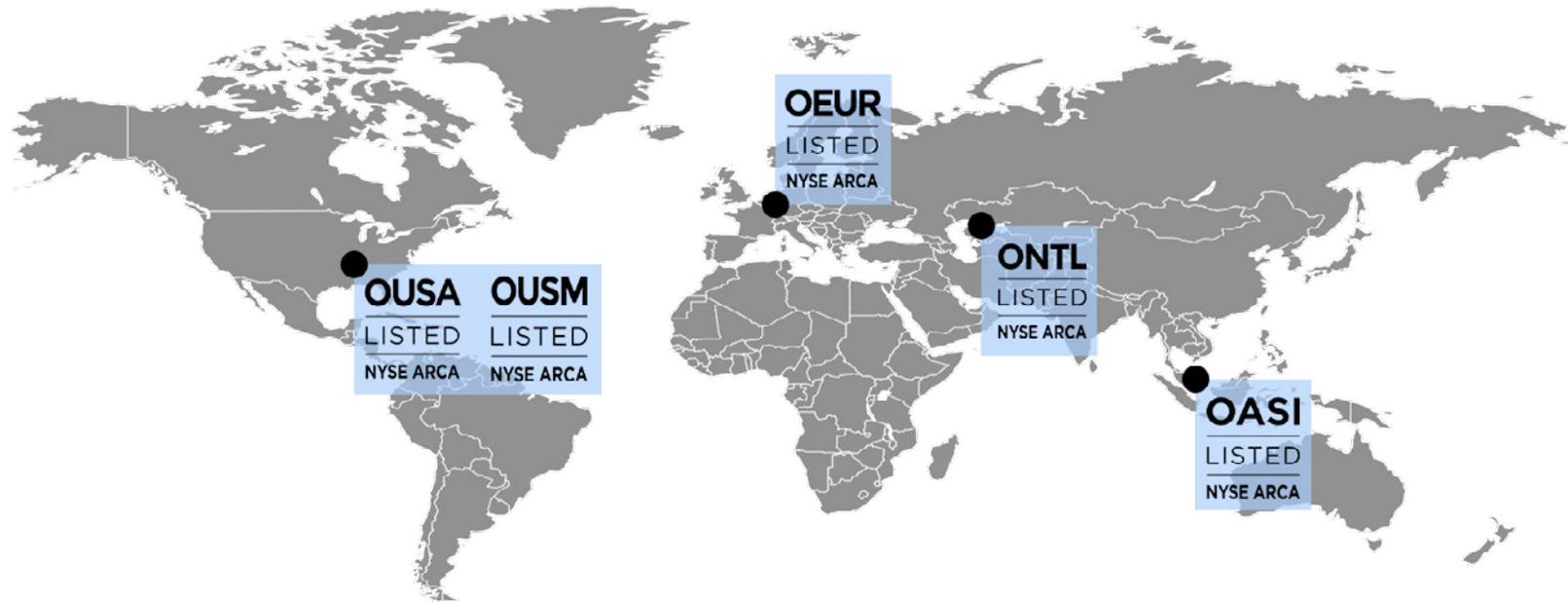
Large Cap Company	Before	After
Pretax Income	\$100	\$100
Tax rate	25%	21%
Tax expense	\$25	\$21
Net Income	\$75	\$79
Increase		+5.3%

OUSM: U.S. Small Caps by O'Shares ETFs

Source: Bloomberg. Data as at 12/29/2017.

Past performance does not guarantee future results.

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